



CENTRAL HEALTH

FY18 Historically Underutilized Business Report

Budget and Finance Committee

May 22, 2019

Lisa Owens, VP, Financial Operations



Central Health's General Purchasing Policy

The Board of Managers approved Central Health's Purchasing Policy, which states that a “*good faith effort*” must be made to assist certified Historically Underutilized Businesses (HUB) vendors and contractors in its award of contracts and subcontracts.



Definition of a HUB

“Historically Underutilized Business”

- 1) a for-profit entity that has not exceeded the size standard prescribed by [34 TAC § 20.294](#),
- 2) has its principal place of business in Texas,
- 3) is at least 51 percent owned by an Asian Pacific American, Black American, Hispanic American, Native American, American woman and/or Service Disabled Veteran,
- 4) who reside in Texas and actively participate in the control, operations and management of the entity's affairs.



Eligible and Ineligible Expenses

Expense Categories Include: Heavy Construction, Building Construction, Special Trade, Commodities, Professional Services, and other Services.

Expenditure (Object) Code Categories Not Included: benefits, claims and judgments, interfund transfers, interagency payments, investments, payment of interest, payment of principal, public assistance payments, rental and leases, utilities, salaries, wages, travel grants, scholarships, real estate purchases, right-of way, emergency abatement response, healthcare services, and other expenses as determined by the State of Texas Disparity Study.



FY18 HUB Eligible Expenditures Operating and CIP Expenses

Total Eligible Operating Expense	\$5,201,978
Total HUB Operating Expenditure	\$691,707
Percentage of HUB Operating Expenditure	13.30%

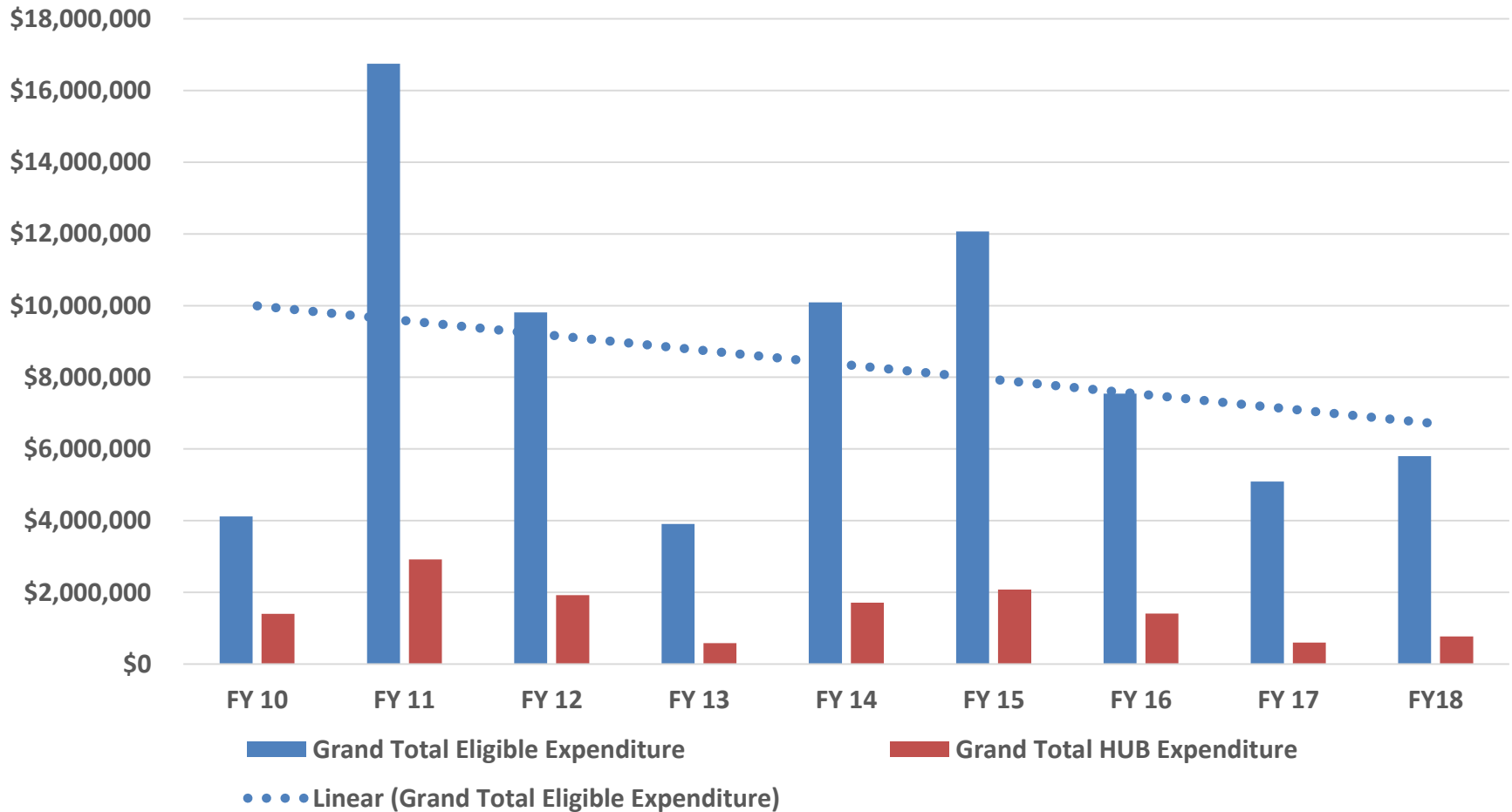
Total Eligible CIP Expense	\$595,694
Total HUB CIP Expenditure	\$82,609
Percentage of HUB CIP Expenditure	13.87%

FY18 HUB Eligible Expenditures Totals

Grand Total Eligible Expenditure	\$5,797,651
Grand Total HUB Expenditure	\$774,3162
HUB as a Percentage of Total Eligible Expenditure	13.36%



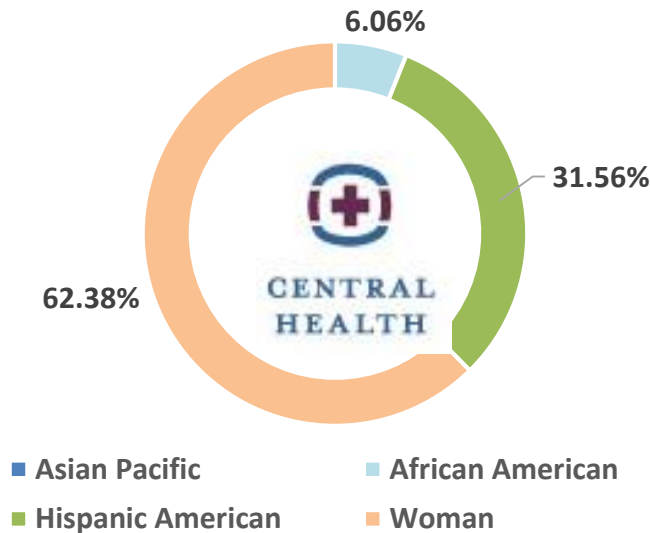
Eligible HUB Expenditures Historical Comparison



HUB Comparison Report by Entity

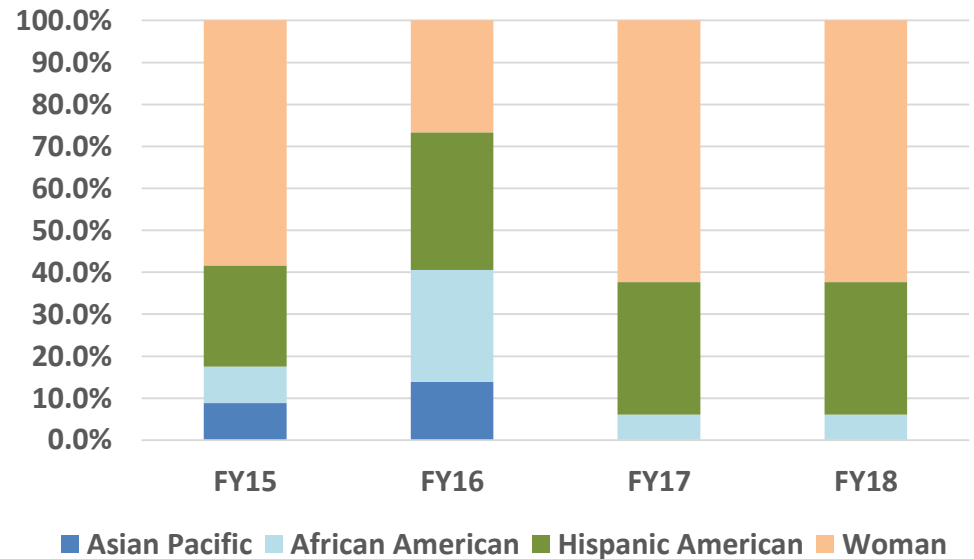
	Central Health	State of Texas	Travis County	City of Austin
Total Eligible Expenditure	\$5,797,651	\$20,505,202,813	\$139,482,023	\$1,190,169,101
Total HUB Expenditure	\$774,316	\$2,682,307,194	\$17,357,730	\$73,812,089
HUB Expenditure %	13.36%	13.08%	12.44%	6.20%

FY18 Classification Breakdown



2018 Data

Historical Classification Breakdown



Central Health's Continuing Outreach Efforts

- **Continue to use the following sourcing methods when procuring services and goods.**
 - BidSync-The largest Government bid notification system in the US.
 - Electronic State Business Daily (ESBD) is a website where state (political subdivisions) post bid opportunities valued at \$25,000 or more <http://www.txsmartbuy.com/sp>
 - Central Health Website-Travis County Healthcare District d/b/a Central Health (“Central Health”) contracts and purchases goods and services that are necessary to provide for the healthcare needs of those we serve.
 - Advertised in traditional large distribution outlets including Austin American Statesman and Spanish language media outlets like El Mundo newspaper.
 - Direct communication to vendors that have signed up through the Central Health portal to be notified of solicitations.
- **Continue to participate in HUB fairs through the City of Austin, Chamber’s and other procurement fairs as offered.**





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