

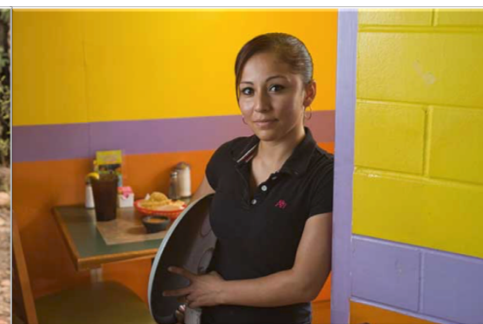


CENTRAL HEALTH

FY 2015 Historically Underutilized Business HUB Report

Budget and Finance Committee
January 20, 2016

Jeff Knodel



Central Health's General Purchasing Policy

The Board of Managers approved Central Health's Purchasing Policy, which states that a "*good faith effort*" must be made to assist certified Historically Underutilized Businesses (HUB) vendors and contractors in its award of contracts and subcontracts.



Definition of a HUB

“Historically Underutilized Business”

A for-profit entity that has not exceeded the size standards prescribed by [34 TAC §20.23](#) (Texas Administrative Code), and has its principal place of business in Texas, and is at least 51% owned by an Asian Pacific, American, Black American, Hispanic American, Native American, Woman-owned, or Service Disabled Veteran, who reside in Texas and actively participate in the control, operations and management of the entity’s affairs.



Eligible and Ineligible Expenses

Expense Categories Include: Heavy Construction, Building Construction, Special Trade, Professional Services, and other Services.

Expenditure (Object) Code Categories Not Included: benefits, claims and judgments, interfund transfers, interagency payments, investments, payment of interest, payment of principal, public assistance payments, rental and leases, utilities, salaries, wages, travel grants, scholarships, real estate purchases, right-of way, emergency abatement response, healthcare services, and other expenses as determined by the State of Texas Disparity Study.



FY15 HUB Eligible Expenditures Operating and CIP Expenses

Total Eligible Operating Expense	\$	3,342,665.30
Total HUB Operating Expenditure	\$	646,196.74
Percentage of HUB Operating Expenditure		19.3%

Total Eligible CIP Expense	\$	8,724,008.03
Total HUB CIP Expenditure	\$	1,435,850.73
Percentage of HUB CIP Expenditure		16.5%

FY15 HUB Eligible Expenditures Totals

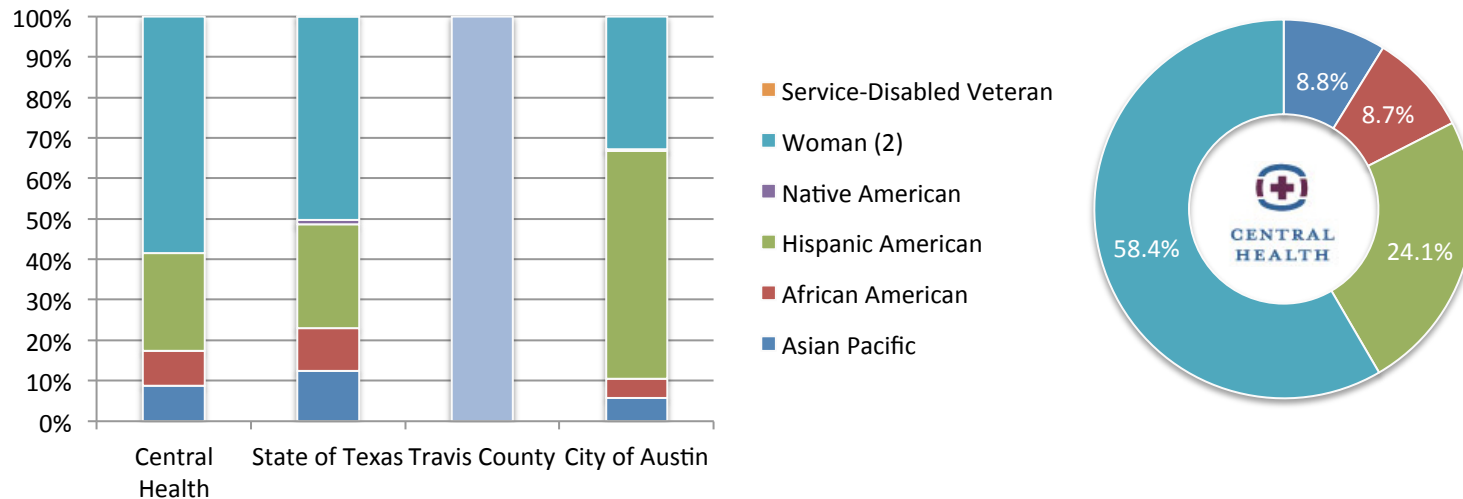
Grand Total Eligible Expenditure	\$	12,066,673.33
Grand Total HUB Expenditure	\$	2,082,047.47
HUB as a Percentage of Total Eligible Expenditure		17.3%



HUB Comparison Report by Entity

	Central Health	State of Texas	Travis County (1)	City of Austin (1)
Total Eligible Expenditure	\$12,066,673	\$16,961,932,186	\$159,922,246	\$1,044,832,258
Total HUB Expenditure	\$2,082,047	\$2,029,550,710	\$22,246,275	\$82,170,344
HUB Expenditure %	17.3%	12.0%	12.1%	9.0%

Classification Breakdown



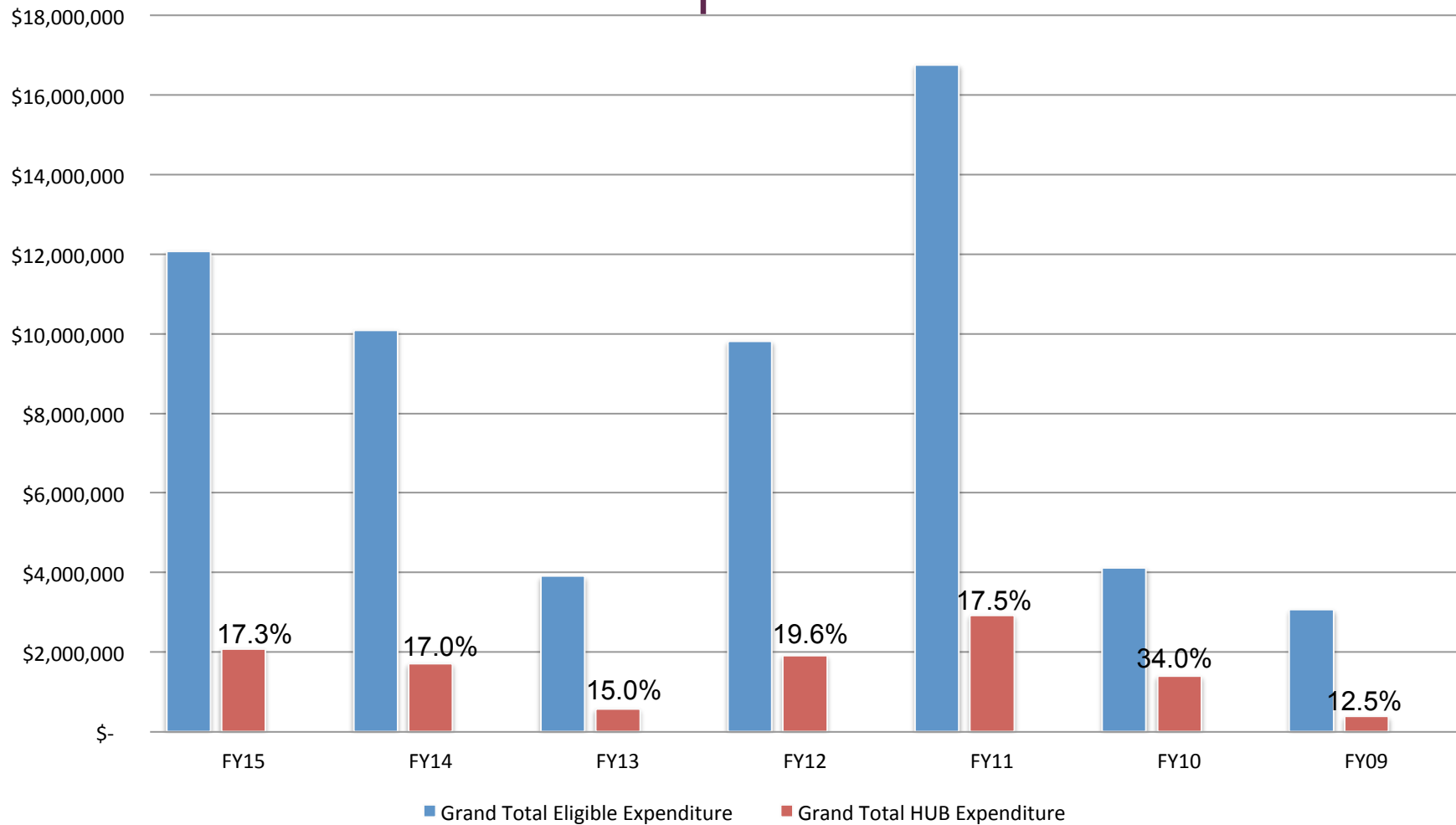
(1) Travis County and City of Austin are based on FY14 results

(2) The "Woman" category does not include women of Asian Pacific American, Black American, Hispanic American and Native American ethnicities.



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Eligible HUB Expenditures Historical Comparison



Central Health's Continuing Outreach Efforts

- **Continue to use the following sourcing methods when procuring services and goods.**
 - BIDSYNC-The largest Government bid notification system in the US.
 - Electronic State Business Daily (ESBD) is a website where state (political subdivisions) post bid opportunities valued at \$25,000 or more. <http://esbd.cpa.state.tx.us/>
 - Central Health Website-Travis County Healthcare District d/b/a Central Health (“Central Health”) contracts and purchases goods and services that are necessary to provide for the healthcare needs of those we serve.
 - Austin American Statesman- Two day advertisement of all Invitation for Bids (IFB), Request for Proposals (RFP), Request for Information (RFI), and Request for Quote (RFQ)
 - Direct communication to vendors that have signed up through the Central Health portal to be notified of solicitations.
- **Continue to participate in HUB fairs through the Greater Austin Chamber of Commerce and other procurement fairs as offered.**





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