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Balance Sheet (Assets) – Slide 4

#### **Current Assets**

Cash and Cash Equivalents – \$1.1M compared to \$888K September 2020

<u>Short-term Investments</u> – Short-term investments were \$338M at month-end and restricted investments were increased to \$26M for capital designated for Colony Park.

Ad Valorem Taxes Receivable - \$1.6M balance is composed of:

| Gross Tax Receivables                   | \$ 4.5M |
|---|---------|
| Taxable Assessed Valuation Adjustment   | 0M      |
| Est. Allowance for Doubtful collections | (2.9)M  |
| Total Taxes Receivable                  | \$ 1.6M |

Other Receivables – Other receivables total \$5.5M and includes intercompany balances:

- CommUnityCare \$2.7M
- Sendero \$2.2M
- Community Care Collaborative \$119K
- Accrued Interest \$388K
- Miscellaneous Receivables \$26K

#### Prepaid Expenses – \$586K balance composed of:

- TCAD Appraisal Fees \$239K
- Prepaid Insurance \$100K
- Software \$96K
- Memberships \$69K
- Deposits \$82K

#### **Total Current Assets - \$346M**



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Balance Sheet (Assets) – Slide 4 (continued)

#### **Restricted Cash & Investments or Noncurrent**

<u>Investments Restricted for Capital Acquisition</u> – \$26M in short-term securities restricted for capital acquisition.

<u>Sendero Paid-in-Capital</u> – \$71.0M (unchanged)

Working Capital Advance to CommUnityCare - \$4.0M (unchanged)

<u>Sendero Surplus Debenture</u> – \$37.1M (unchanged)

Restricted TCHD LPPF Cash & Investments - \$37M

Capital Assets - \$86M, net of accumulated depreciation

Total Assets - \$607M



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#### **Current Liabilities** – Slide 5

<u>Accounts Payable</u> – Major components of the \$12.7M balance are:

- \$9.4M estimated IBNR for healthcare services.
- \$3.3M vendor invoices due.

Other Payables - \$1.3M Contract Liability

<u>Salaries and Benefits Payable</u> – \$1.6M balance is comprised of the accrued liability for salary costs unpaid at month-end, the value of accrued personal time off and various fringe benefit amounts withheld and not yet paid.

<u>Debt Service Payable, Short-Term</u> – \$4.4M in Certificates of Obligation Payable for 2011 and 2021 Taxable and non-Taxable Series, interest paid 09/01/21

<u>Deferred Tax Revenue</u> - \$0.0M pending collection

**Total Current Liabilities - \$19.9M** 



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#### **Restricted or Noncurrent Liabilities** – Slide 5 (continued)

Funds held for TCHD LPPF - \$37M receipts from participants in the LPPF.

<u>Debt Service Payable, Long-Term</u> – \$4.9M balance of the \$7.285M in General Obligation Bonds, Series 2020. This debt was originally issued in 2011 for the North Central clinic and refunded May 2020. \$75M balance of the \$77M in General Obligation Bonds, Series 2021. Due annually on 3/1.

**Total Restricted of Noncurrent Liabilities – \$117M** 

**Total Liabilities** – \$137M

#### **Net Assets**

<u>Unrestricted Net Assets</u> – \$384M

<u>Investment in Capital Assets</u> – \$86M

**Total Net Assets** – \$470M

**Total Liabilities and Net Assets - \$607M** 



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#### **Sources and Uses Report** – Slide 6

September financials  $\rightarrow$  twelve months, 100% of the fiscal year.

#### **Sources – Total \$1.0M for the month**

Property Tax Revenue – Net property tax revenue for the month was \$1.6M. Net revenue includes \$1.6M current month's collections; \$54K Penalties and Interest; (\$81K) in adjustments for prior year delinquent taxes.

<u>Lease Revenue</u> – \$884K recorded for Seton lease payment and \$21K for the new Hancock Clinic Lease.

Other Revenue – \$(1.4)M which includes:

- Investments Unrealized Losses \$(1.4)M
- Monthly investment income \$78K

#### <u>Uses of Funds – Total \$14.1M for the month</u>

<u>Total Healthcare Delivery Program</u> – Total healthcare delivery expenses were \$13.1M for the month and \$140M YTD compared to \$149M YTD thru September 2020.

Healthcare Delivery Budget includes funds for service expansion in Post-Acute Care \$5.4M, Primary & Specialty Care \$3.8M (Musculoskeletal \$1.7M, Neurology \$100k, and Reserves \$2M), Community Health Care Initiatives Fund \$875k, and Hospital and Specialty Services \$59.7M.

<u>Administration Program</u> – \$927K in expense for the month, which includes:

- Personnel costs \$475K
- Consulting services \$330K
- Legal fees \$58K
- Other general and administrative \$65K



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**Sources and Uses Report** – Slide 6 (continued)

<u>Tax Collection Expenses</u> – \$80K for the month.

**Excess Sources/(Uses)** – (\$13.1M) in September. Current YTD is \$241M compared to prior year FY20 YTD of \$140M.

#### **Healthcare Delivery Expense** – Slide 7

**Healthcare Delivery Expense** – Total \$13.1M September; \$140M YTD compared to \$149M September FY20 YTD.

<u>Intergovernmental Transfers ("IGT's")</u> – YTD \$20M for DSRIP IGT compared to \$49.8M YTD last year for DSRIP IGT and DSH.

<u>Healthcare Services</u> – Healthcare delivery providers' expense for September totaled \$9.1M, which includes:

- Primary care \$7.7M
- Specialty Care (including Dental and Behavioral Health) \$500K
- Pharmacy \$847K
- All Other Healthcare Services \$92K

ACA Premium Assist, Education, Enrollment – \$1.9M in expenses for the month; \$12.7M YTD compared to \$9.6M FY20 YTD

Healthcare Facilities and Campus Redevelopment - \$267K in expense for the month and \$3M YTD.



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<u>Healthcare Delivery Expense</u> – Slide 7 (continued)

<u>Healthcare Delivery Operating Cost</u> – \$1.8M in expenses for the month and includes:

- Personnel costs \$1.0M
- Consulting Services \$14K
- Legal Fees \$(1)K
- Other services and purchased goods \$725K

Debt, Reserves and Transfer – \$6K in Debt Service and Capital Reserve for the month

**Total Healthcare Delivery** - for the month of September was \$13.1M.

## Central Health

Financial Statement Presentation FY 2021 – as of September 30, 2021 (Preliminary)

Central Health Board of Managers

October 27, 2021

Lisa Owens, Deputy CFO

Patti Bethke, Controller

# **(**

#### CENTRAL HEALTH

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Note: HCD = Health Care Delivery

- Year-to-date through September collected net property tax revenue is \$239 million compared to \$215 million as of September 2021 representing 98.4% of the adjusted tax levy compared to 98.2% as of September 2020.
- Healthcare Delivery is \$140 million for the twelve months ending 9/30/2021.
- GAAP reporting Net Assets increased \$70 million year-over-year, this is net of hospital impairment totaling \$51 million due to redevelopment.
- TCHD LPPF total restricted balance of LPPF as of 9/30/2021 is \$37 million.

GAAP: Generally Accepted Accounting Principles refer to a common set of accounting principles, standards, and procedures issued by the Financial Accounting Standards Board. GAAP primary focus is to improve clarity, consistency, and comparability of the communication of financial information.



|   | Preliminary as |                 |
|---|----------------|-----------------|
| Assets  | of 9/30/2021   | as of 9/30/2020 |
| Current Assets                                      |                |                 |
| Cash and cash equivalents                           | 1,072,336      | 887,856         |
| Short-term investments                              | 260,258,910    | 180,226,613     |
| Ad valorem taxes receivable                         | 1,615,518      | 1,840,933       |
| Other receivables                                   | 27,244,213     | 1,989,590       |
| Prepaid expenses                                    | 586,239        | 513,876         |
| Total Current Assets                                | 290,777,216    | 185,458,867     |
| Restricted Cash and Investments or Noncurrent       |                |                 |
| Restricted for capital acquisition                  | 102,840,380    | 6,837,999       |
| Sendero paid-in-capital                             | 71,000,000     | 71,000,000      |
| Working capital advance to CommUnityCare            | 4,000,000      | 4,000,000       |
| Sendero Surplus Debenture                           | 37,083,000     | 37,083,000      |
| Restricted TCHD LPPF Cash & Investments             | 36,851,079     | 6,249,368       |
| Total Restricted Cash and Investments or Noncurrent | 251,774,459    | 125,170,367     |
| Capital Assets                                      |                |                 |
| Land  | 26,302,222     | 13,425,967      |
| Buildings and improvements                          | 60,184,899     | 132,674,528     |
| Equipment and furniture                             | 17,692,503     | 9,976,852       |
| Capital Projects in progress                        | 5,570,098      | 2,779,287       |
| Less accumulated depreciation                       | (24,664,337)   | (47,458,776)    |
| Total Capital Assets                                | 85,085,385     | 111,397,858     |
| Total Assets  | 627,637,061    | 422,027,092     |
|   |                |                 |



|  | Preliminary        |                    |
|--|--------------------|--------------------|
| Liabilities                                | as of<br>9/30/2021 | as of<br>9/30/2020 |
| Current Liabilities                        |                    |                    |
| Accounts payable                           | 13,663,485         | 8,259,707          |
| Salaries and benefits payable              | 1,535,700          | 1,668,267          |
| Other Payables                             | 22,983,834         | 21,792             |
| Debt service payable, short-term           | 4,407,345          | 1,187,649          |
| Deferred tax revenue                       | -                  | -                  |
| Other deferred revenue                     |                    | 610,000            |
| Total Current Liabilities                  | 42,590,364         | 11,747,415         |
| Restricted or Noncurrent Liabilities       |                    |                    |
| Funds held for TCHD LPPF                   | 36,851,079         | 6,249,368          |
| Debt service payable, long-term            | 80,264,606         | 6,105,000          |
| Total Restricted of Noncurrent Liabilities | 117,115,685        | 12,354,368         |
| Total Liabilities                          | 159,706,049        | 24,101,783         |
| Net Assets                                 |                    |                    |
| Unrestricted                               | 326,789,632        | 286,527,451        |
| Series 2021 Certificate of Obligation      | 56,055,994         | -                  |
| Investment in Capital Assets               | 85,085,385         | 111,397,858        |
| Total Net Assets                           | 467,931,011        | 397,925,309        |
| Liabilities and Net Assets                 | 627,637,061        | 422,027,092        |



|                                     |              |             |             | Percent of         |             |
|-------------------------------------|--------------|-------------|-------------|--------------------|-------------|
| Sources / Uses                      | Sep 2021     | FY21 YTD    | FY21 Budget | <b>Budget Used</b> | FY20 YTD    |
|                                     |              |             |             |                    |             |
| Sources                             |              |             |             |                    |             |
| Property Tax Revenue                | 1,564,388    | 238,919,147 | 234,057,519 | 102%               | 215,109,261 |
| Lease Revenue                       | 883,546      | 11,957,434  | 12,909,866  | 93%                | 11,887,787  |
| Other Revenue                       | (2,704,926)  | (1,170,041) | 1,720,000   | -68%               | 2,816,104   |
| Tobacco Settlement Revenue          | -            | 3,872,274   | 2,800,000   | 138%               | 3,819,376   |
| Contingency Reserve (Carryforward)  | -            | 136,179,266 | 115,856,728 | 118%               | 64,898,396  |
| <b>Total Sources</b>                | (256,992)    | 389,758,080 | 367,344,113 | 106%               | 298,530,924 |
| Uses of Funds                       |              |             |             |                    |             |
| Healthcare Delivery                 | 13,572,223   | 140,408,741 | 353,858,894 | 40%                | 149,143,017 |
| Administrative Program              |              |             |             |                    |             |
| Salaries and benefits               | 465,757      | 4,986,919   | 5,561,651   | 90%                | 4,743,886   |
| Consulting Fees                     | 605,346      | 855,175     | 1,259,570   | 68%                | 640,101     |
| Legal Fees                          | 118,557      | 597,817     | 1,497,136   | 40%                | 1,121,413   |
| Other Purchase Goods and Services   | 59,142       | 1,846,493   | 3,081,046   | 60%                | 1,207,203   |
| <b>Total Administrative Program</b> | 1,248,802    | 8,286,404   | 11,399,403  | 73%                | 7,712,603   |
| Tax Collection Expenses             | 80,013       | 1,804,635   | 2,085,816   | 87%                | 1,764,790   |
| Total Uses                          | 14,901,038   | 150,499,780 | 367,344,113 | 41%                | 158,620,410 |
| Excess Sources / (Uses)             | (15,158,030) | 239,258,300 |             |                    | 139,910,514 |



| Healthcare Delivery Summary   | Sep 2021   | FY21 YTD    | FY21 Budget           | Percent of<br>Budget Used | FY20 YTD    |
|---|------------|-------------|-----------------------|---------------------------|-------------|
| Inter-Governmental Transfers (IGTs)   | -          | 19,983,752  | 23,528,575            | 85%                       | 49,769,893  |
| Healthcare Services   |            |             |                       |                           |             |
| Primary Care - (see detail on Slide 11)   | 7,850,776  | 46,702,688  | 56,935,000            | 82%                       | 45,370,376  |
| Specialty Care, incld Dental & Behavioral Health                                      | 689,131    | 6,295,427   | 14,448,856            | 44%                       | 5,665,415   |
| Pharmacy  | 911,590    | 9,409,904   | 13,250,000            | 71%                       | 8,774,829   |
| Post Acute Care   | -          | -           | 5,400,000             | 0%                        | -           |
| All Other Healthcare Services   | 124,710    | 1,128,243   | 4,469,990             | 25%                       | 1,078,223   |
| Community Healthcare Initiatives Fund<br>Hospital and Specialty Services & Incentives | -          | -           | 875,000<br>59,700,000 | 0%<br>0%                  | -           |
| Subtotal Healthcare Services  | 9,576,207  | 63,536,262  | 155,078,846           | 41%                       | 60,888,843  |
| ACA Premium Assist, Education, Enrollment   | 1,940,779  | 12,707,953  | 12,160,674            | 105%                      | 9,564,506   |
| Healthcare Facilities and Campus Redevelopment  | 267,331    | 2,983,181   | 6,097,472             | 49%                       | 3,783,843   |
| Healthcare Delivery Operating Costs   | 1,730,561  | 17,239,954  | 29,473,028            | 58%                       | 14,489,015  |
| Debt, Reserves and Transfers  | 57,345     | 23,957,639  | 127,520,299           | 19%                       | 10,646,917  |
| Total Healthcare Delivery   | 13,572,223 | 140,408,741 | 353,858,894           | 40%                       | 149,143,017 |

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Details for Health Care Delivery on the following slides.



| Healthcare Delivery - Detail                            | Sep 2021  | FY21 YTD   | FY21 Budget | Percent of<br>Budget Used | FY20 YTD   |
|---|-----------|------------|-------------|---------------------------|------------|
| Intergovernmental Transfers (IGTs)                      |           |            |             |                           |            |
| DSH - Disproportionate Share                            | -         | -          | -           | 0%                        | 28,941,040 |
| DSRIP - CCC   | -         | 19,983,752 | 23,528,575  | 85%                       | 20,828,853 |
| Subtotal Intergovernmental Transfers (IGTs)             |           | 19,983,752 | 23,528,575  | 85%                       | 49,769,893 |
| Healthcare Services                                     |           |            |             |                           |            |
| Primary Care - (see detail on Slide 11)                 | 7,850,776 | 46,702,688 | 56,935,000  | 82%                       | 45,370,376 |
| Specialty Care, incld Dental - (see detail on Slide 12) | 597,618   | 5,546,063  | 12,565,000  | 44%                       | 5,119,074  |
| Specialty Care, Behavioral Health                       | 91,513    | 749,364    | 1,883,856   | 40%                       | 546,341    |
| Pharmacy  | 911,590   | 9,409,904  | 13,250,000  | 71%                       | 8,774,829  |
| Post Acute Care   | -         | -          | 5,400,000   | 0%                        | -          |
| Reproductive and Sexual Health                          | 67,457    | 441,208    | 1,150,000   | 38%                       | 408,448    |
| Healthcare services, Pay for Success                    | -         | -          | 600,000     | 0%                        | -          |
| Medical Administration / ICC payment                    | 57,253    | 687,035    | 719,990     | 95%                       | 617,275    |
| Primary & Specialty Care Reserves                       | -         | -          | 2,000,000   | 0%                        | 52,500     |
| Community Health Care Initiatives                       | -         | -          | 875,000     | 0%                        | -          |
| Hospital and Specialty Services                         | -         | -          | 57,000,000  | 0%                        | -          |
| Hospital Performance Incentives                         | -         | -          | 2,700,000   | 0%                        | -          |
| Subtotal Healthcare Services Service Expansion Funds    | 9,576,207 | 63,536,262 | 155,078,846 | 41%                       | 60,888,843 |



|   |            |             |             | Percent of         |             |
|---|------------|-------------|-------------|--------------------|-------------|
| Healthcare Delivery Detail (continued)    | Sep 2021   | FY21 YTD    | FY21 Budget | <b>Budget Used</b> | FY20 YTD    |
| Healthcare Operations and Support         |            |             |             |                    |             |
| ACA and Premium Assistance Programs       |            |             |             |                    |             |
| High Risk Premium Programs                | 698,588    | 8,443,077   | 8,600,000   | 98%                | 6,820,914   |
| CHAP Program                              | 1,233,152  | 3,686,894   | 2,959,354   | 125%               | 2,159,543   |
| ACA Enrollment and Education Services     | 9,039      | 577,982     | 601,320     | 96%                | 584,049     |
| Subtotal ACA & Premium Assist Program     | 1,940,779  | 12,707,953  | 12,160,674  | 105%               | 9,564,506   |
| Healthcare Facilities and Campus          |            |             |             |                    |             |
| Salaries and benefits                     | 25,163     | 124,825     | 368,579     | 34%                | 330,453     |
| Consulting Services                       | (4,611)    | 322,088     | 1,730,000   | 19%                | 77,281      |
| Legal Fees                                | 13,556     | 183,930     | 174,500     | 105%               |             |
| Other Goods & Svc incl. UT Ground Lease   | 233,223    | 2,352,338   | 3,824,393   | 62%                | 3,376,109   |
| Subtotal Healthcare Facilities and Campus | 267,331    | 2,983,181   | 6,097,472   | 49%                | 3,783,843   |
| Healthcare Delivery Operating Costs       |            |             |             |                    |             |
| Salaries and benefits                     | 1,041,228  | 11,783,893  | 15,021,176  | 78%                | 9,671,668   |
| Consulting Services                       | 13,759     | 74,992      | 1,085,500   | 7%                 | 78,899      |
| Legal Fees                                | (1,235)    | 82,586      | 332,000     | 25%                | 107,841     |
| Other Services and Purchased Goods        | 676,809    | 5,298,483   | 13,034,352  | 41%                | 4,630,607   |
| <b>Subtotal HCD Operating Cost</b>        | 1,730,561  | 17,239,954  | 29,473,028  | 58%                | 14,489,015  |
| Debt Service, Reserves and Transfers      |            |             |             |                    |             |
| Debt Service                              | 57,345     | 1,314,053   | 1,264,357   | 104%               | 1,290,627   |
| Healthcare Capital Line of Credit         | -          | -           | 1,091,773   |                    | -           |
| FY2021 Capital reserve                    | -          | 22,643,586  | 34,100,000  | 66%                | 2,950,000   |
| FY2021 Hospital Services Reserve          | -          | -           | 4,000,000   |                    | 6,406,290   |
| FY2021 Contingency reserve appropriation  | -          | -           | 87,064,169  |                    | -           |
| Subtotal Debt, Reserves and Transfers     | 57,345     | 23,957,639  | 127,520,299 | 19%                | 10,646,917  |
| Total Healthcare Delivery                 | 13,572,223 | 140,408,741 | 353,858,894 | 40%                | 149,143,017 |

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| Healthcare Delivery - Primary Care | Sep 2021  | FY21 YTD   | FY21 Budget | Percent of<br>Budget Used | FY20 YTD   |
|------------------------------------|-----------|------------|-------------|---------------------------|------------|
| Primary Care                       |           |            |             |                           |            |
| CommUnity Care                     | 6,973,332 | 39,164,245 | 44,885,000  | 87%                       | 38,578,555 |
| Lone Star Circle of Care           | 583,918   | 5,150,109  | 6,555,000   | 79%                       | 5,205,452  |
| People's Community Clinic          | 240,874   | 2,180,573  | 2,600,000   | 84%                       | 1,952,035  |
| Other Primary Care                 | 52,652    | 207,762    | 2,895,000   | 7%                        | (365,666)  |
| Subtotal Primary Care Services     | 7,850,776 | 46,702,689 | 56,935,000  | 82%                       | 45,370,376 |

(continued on next page)



|                                      |          |           |             | Percent of         | •         | YOY Percent |                                       |
|--------------------------------------|----------|-----------|-------------|--------------------|-----------|-------------|---------------------------------------|
| Healthcare Delivery - Specialty Care | Sep 2021 | FY21 YTD  | FY21 Budget | <b>Budget Used</b> | FY20 YTD  | Change      | Comments                              |
|                                      |          |           |             |                    |           |             |                                       |
| Specialty Care                       |          |           |             |                    |           |             |                                       |
| Ancillary Services                   | (9,572)  | 41,589    | 610,000     | 7%                 | 20,133    | 107%        |                                       |
| Cardiology                           | 54,039   | 141,087   | 265,000     | 53%                | 136,425   | 3%          |                                       |
| Consultation Services                | 0        | 300,000   | 500,000     | 60%                | 0         | 0%          | Addition of services with CUC         |
| Dental Specialty                     | 1,745    | 704,431   | 1,000,000   | 70%                | 801,437   | -12%        |                                       |
| Dermatology                          | 14,267   | 443,498   | 550,000     | 81%                | 492,909   | -10%        | Lower volume                          |
| Durable Medical Equipmen             | 372      | 22,619    | 115,000     | 20%                | 17,992    | 26%         |                                       |
| Ear, Nose & Throat ENT               | 43,976   | 276,444   | 350,000     | 79%                | 354,389   | -22%        | Lower volume                          |
| Endocrinology                        | 97,927   | 390,681   | 575,000     | 68%                | 286,782   | 36%         | Increased utilization of e-consults   |
| Gastroenterology                     | 54,783   | 823,516   | 2,100,000   | 39%                | 837,066   | -2%         |                                       |
| General Surgery                      | 15,250   | 48,492    | 300,000     | 16%                | 137,443   | -65%        | Lower volume                          |
| Gynecology IPU                       | 0        | 0         | 600,000     | 0%                 | 19,251    | -100%       | Services currently contracted in CCC  |
| Nephrology                           | 3,774    | 19,361    | 200,000     | 10%                | 1,308     |             | New service in FY21 with lower volume |
| Oncology                             | 41,134   | 347,025   | 700,000     | 50%                | 402,643   | -14%        | Lower volume                          |
| Ophthalmology                        | 120,703  | 1,174,155 | 1,575,000   | 75%                | 885,646   | 33%         | Increased volume                      |
| Orthotics & Prosthetics              | 24,762   | 144,641   | 200,000     | 72%                | 136,912   | 6%          |                                       |
| Podiatry                             | 51,597   | 259,957   | 350,000     | 74%                | 73,627    | 253%        | New service in FY20                   |
| Pulmonology                          | 59,588   | 212,581   | 375,000     | 57%                | 325,665   | -35%        | Lower volume                          |
| Rheumatology                         | 14,921   | 136,805   | 250,000     | 55%                | 159,386   | -14%        |                                       |
| Musculoskeletal                      | 0        | 0         | 1,700,000   | 0%                 | 0         | 0%          | Services currently contracted in CCC  |
| Neurology                            | 0        | 0         | 100,000     | 0%                 | 0         | 0%          |                                       |
| Wound Care                           | 8,349    | 59,180    | 150,000     | 39%                | 30,060    | 97%         |                                       |
| Total Specialty Care                 | 597,615  | 5,546,062 | 12,565,000  | 44%                | 5,119,074 | 8%          |                                       |

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## Questions? Comments?

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